

Message Text

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PAGE 01 DHAHRA 00471 241032Z
ACTION NEA-10

INFO OCT-01 AF-10 EB-08 ISO-00 /029 W
-----241034Z 100608 /10

O R 240945Z APR 77
FM AMCONSUL DHAHRAN
TO USDOC WASHDC IMMEDIATE
INFO SECSTATE WASHDC 5386
AMEMBASSY JIDDA
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AMEMBASSY LAGOS

UNCLAS DHAHRAN 0471

E.O. 11652: N/A
TAGS: BEXP, SA
SUBJECT: HOTEL RESERVATION GUARANTEES FOR IOWA AND PENNSYLVANIA
TRADE MISSIONS

REF: (A) DHAHRAN 0282 (NOTAL), (B) USDOC 04050 (NOTAL)

1. THE ALGOSAIBI HOTEL HAS APPROACHED POST REGARDING HOTEL RESERVATIONS OF IOGA TRADE MISSIONS VISITING DHAHRAN FROM IOWA (MAY 4-6) AND PENNSYLVANIA (JUNE 7-11). HOTEL HAS ASKED CONGEN TO WRITE LETTER OF GUARANTEE TO COVER BOTH TRADE M UVSIONS. IF TRADE MISSION IS CANCELLEXAGD TRADE MISSION MEMBERS DROP OUT LESS THAN FIVE DAYS BEFORE MISSION IS TO ARRIVE IN DHAHRAN, CONGEN IS TO GUARANTEE THAT TRADE MISSION WILL PAY FOR THE ROOMS RESERVED. POST IS RELUCTANT TO WRITE LETTUJYFLESS ASSURED BY IOWA AND PENNSYLVANIA SPONSORS OF TRADE MISSIONS AFFIRM THAT THEY WILL REIMBRUSE CONGEN IN EVENT OF CANCELLATIONS. PLEASE DISCUSS FOREGOING WITH IOWA AND PENNSYLVANIA AND PROVIDE POST WITH THEIR ANSWERS ASAP.

2. AS GENERAL COMMENT ON FOREGOING, POST IS AWARE THAT USDOC UNCLASSIFIED

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ENCOURAGES IOGA TRADE MISSIONS TO HANDLE HOTEL RESERVATION MATTERS THROUGH TRAVEL AGENT OR AIRLINE. DHAHRAN SHOULD BE AN EXCEPTION TO RULE AS REFERENCED EF ANGE OF MESSAGES ILLUSTRATES. POST IS ALWAYS WILLING TO ASSIST TRADE MISSIONS WITH THE MAKING OF ITS HOTEL RESERVATIONS HERE AS IT IS NEXT TO IMPOSSIBLE TO HANDLE MATTER BY CONVENTIONAL MEANS WITH ANY ASSURANCE THAT HOTEL RESERVATIONS WILL BE HANDLED

CORRECTLY OR AT ALL.

3. ONE ILLUSTRATION AS TO PROBLEMS THAT CAN RESULT,
IF POST IS NOT BROUGHT INTO SERVE AS GO-BETWEEN HOTEL
AND ORGANIZER OF TRADE MISSION, WAS PROVIDED THIS WEEK
IN REGARD TO CONFIRMING RESERVATIONS FOR PENNSYLVANIA
MISSION. ALGOSAIBI HOTEL SENT TELEX CONFIRMING TRADE
MISSION AND ASKED PENNSYLVANIA TO ANSWER ADDITIONAL
QUESTIONS. EVIDENTLY STAT OF PENNSYLVANIAN TELEXED
REPLY ON APRIL 13 BUT MESSAGE HAS YET TO REA
KSALGOSAIBI.
HOTEL WAS ON POINT OF CANCELLING RESERVATIONSHZCBUSE
IT HAS NOT HEARD FROM PENNSYLVANIA AND, ONLY WHEN POST
WAS DISCUSSING IOWA TRADE MISSION MATTERS, WAS THE
POSSIBILITY OF CANCELLATION OF PENNSYLVANIA TRADE
MISSION RESERVATIONS BROUGHT TO ITS ATTENTION. IN
SHORT, POST HAS ALWAYS FOUND IT MUCH EASIER TO
HANDLE HOTEL RESERVATIONS FOR VISITING TRADE MISSIONS
(WITH ALL THEIR LAST MINUTE CHANGES IN HOTEL SPACE
REQUIREMENTS) THAN TO SQUARE AWAY PROBLEMS THAT ALWAYS
RPT ALWAYS RESULT WHEN TRADE MISSION PLACESCESPONHUBILITY
IN HANDS OF AIRLINE OR TRAVEL AGENEKS KCOSHNEILL

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